#### LEADERSHIP KEYNOTE:

# "BY DESIGN"

3 LEADERSHIP PRINCIPLES
2 PRACTICAL QUESTIONS
1 THOUGHT TO PONDER

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### #1 – It's all about Character

Tend to overrate
 'competence', while
 underrating 'character'

Rebalance the scales

 Character is what differentiates; it's the bridge

### #2 – Trust from day one

- Rewards of the 95% will outweigh risks of the 5%
- Create a playbook, not a handbook

## #3 – Just be yourself...it's the only thing you have

- Three things will happen to us all
  - 1. You're gong to fail.
  - 2. Not everyone will buy-in.
  - 3. You have a bullseye on your back.
- Lonely, so do not do it alone...

### Question #1 – Am I irrelevant yet?

Can your team succeed without you?

• The 'closer' the leader is to the 'centre' the less valuable/effective that organization is.

# Question #2 – Forget what 'it' was designed for, what is it capable of?

• Hold people capable, not accountable.

### Know yourself. Truly.

• You can only lead others as far as you can lead yourself.

- 3 Principles
  - Character
  - Trust
  - Be you

- 2 Questions
  - Irrelevant
  - Capable

- 1 thought to ponder
  - Relationship with yourself

